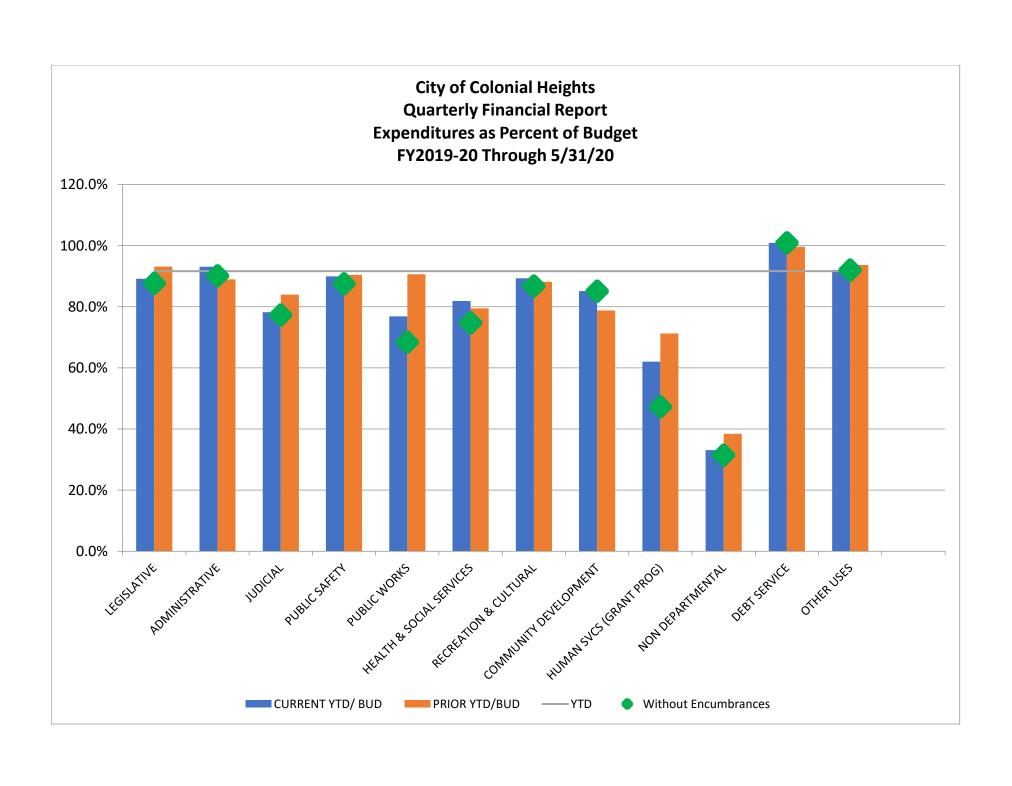
## City of Colonial Heights Quarterly Financial Report Revenue Collections FY2019-20 Through 5/31/20

|      | 1ST      |                           |            | MAY        | YEAR TO DATE | <b>AVAILABLE</b> | CURRENT  | PRIOR   |
|------|----------|---------------------------|------------|------------|--------------|------------------|----------|---------|
| FUND | SUBTOTAL | TITLE                     | BUDGET     | RECEIPTS   | RECEIPTS     | <b>BALANCE</b>   | YTD/ BUD | YTD/BUD |
| 10   | 4100     | GENERAL PROPERTY TAXES    | 23,790,977 | 8,361,272  | 21,428,059   | 2,362,918        | 90.1%    | 97.4%   |
| 10   | 4200     | OTHER LOCAL TAXES         | 19,185,475 | 1,505,123  | 14,885,095   | 4,300,380        | 77.6%    | 82.1%   |
| 10   | 4300     | LICENSE PERMITS & FEES    | 3,707,262  | 173,846    | 3,226,855    | 480,407          | 87.0%    | 104.2%  |
| 10   | 4400     | FINES & FORFEITURES       | 375,077    | 19,041     | 221,717      | 153,360          | 59.1%    | 84.3%   |
| 10   | 4500     | USE OF MONEY & PROPERTY   | 322,738    | 7,711      | 257,029      | 65,709           | 79.6%    | 152.2%  |
| 10   | 4600     | INTERGOVERNMENTAL REVENUE | 7,435,109  | 422,817    | 5,441,310    | 1,993,799        | 73.2%    | 70.2%   |
| 10   | 4700     | CHARGES-CURRENT SERVICES  | 2,577,996  | 109,599    | 1,709,752    | 868,244          | 66.3%    | 67.9%   |
| 10   | 4800     | MISCELLANEOUS             | 1,557,454  | 3,545      | 322,936      | 1,234,518        | 20.7%    | 25.7%   |
| 10   | 4900     | NON-OPERATING INCOME      | 1,545,405  | -          | -            | 1,545,405        | 0.0%     | 0.0%    |
|      |          | GENERAL FUND TOTAL        | 60,497,493 | 10,602,953 | 47,492,752   | 13,004,741       | 78.5%    | 86.3%   |
| 25   | 4300     | LICENSE PERMITS & FEES    | 31,250     | -          | -            | 31,250           | 0.0%     | N/A     |
| 30   | 4600     | INTERGOVERNMENTAL REVENUE | -          | -          | 35,860       | (35,860)         | N/A      | N/A     |
| 40   | 4700     | CHARGES-CURRENT SERVICES  | 161,300    | (2,946)    | 92,336       | 68,964           | 57.2%    | 84.0%   |
| 40   | 4800     | MISCELLANEOUS             | 30,000     | -          | 4,564        | 25,436           | 15.2%    | 0.0%    |
| 40   | 4900     | NON-OPERATING INCOME      | 159,620    | -          | -            | 159,620          | 0.0%     | 0.0%    |
| 60   | 4500     | USE OF MONEY & PROPERTY   | -          | 4,641      | 142,979      | (142,979)        | N/A      | 0.0%    |
| 60   | 4600     | INTERGOVERNMENTAL REVENUE | 12,057,801 | 419,261    | 3,588,142    | 8,469,659        | 29.8%    | 7.9%    |
| 60   | 4800     | MISCELLANEOUS             | 1,760,572  | -          | 1,289,962    | 470,610          | 73.3%    | 94.6%   |
| 60   | 4900     | NON-OPERATING INCOME      | 9,828,703  | -          | -            | 9,828,703        | 0.0%     | 0.0%    |
| 75   | 4700     | CHARGES-CURRENT SERVICES  | 696,996    | 71,883     | 618,682      | 78,314           | 88.8%    | 80.9%   |
| 80   | 4700     | CHARGES-CURRENT SERVICES  | 5,147,083  | 370,315    | 4,080,535    | 1,066,548        | 79.3%    | 81.1%   |
| 80   | 4800     | MISCELLANEOUS             | 352,593    | -          | 352,593      | 0                | 100.0%   | 39.9%   |
| 80   | 4900     | NON-OPERATING INCOME      | 225,279    | 511        | 3,528        | 221,751          | 1.6%     | 1.9%    |
|      |          | TOTAL, ALL REVENUE        | 90,948,690 | 11,466,618 | 57,701,933   | 33,246,757       | 63.4%    | 68.6%   |

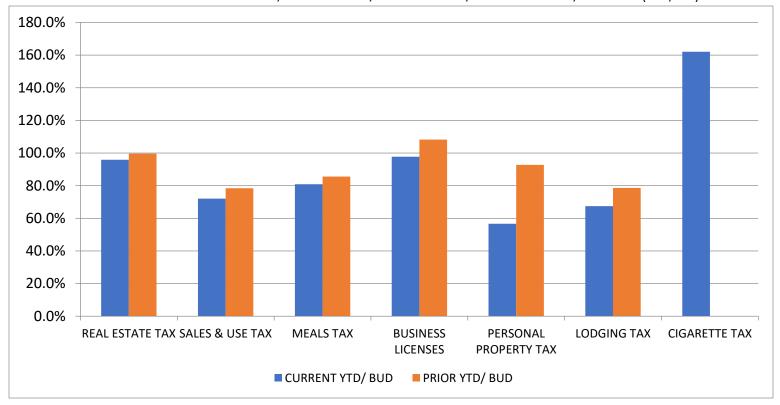
### City of Colonial Heights Quarterly Financial Report Expenditures FY2019-20 Through 5/31/20

|    |     |                                     |            |                   | ENCUMB      | YEAR TO    | AVAILABLE      | CURRENT  | PRIOR   |
|----|-----|-------------------------------------|------------|-------------------|-------------|------------|----------------|----------|---------|
| FD | DIV | TITLE                               | BUDGET     | <b>MAY EXPEND</b> | OUTSTANDING | DATE EXP   | <b>BALANCE</b> | YTD/ BUD | YTD/BUD |
| 10 | 101 | LEGISLATIVE                         | 202,001    | 13,622            | 2,997       | 177,177    | 21,827         | 89.2%    | 93.2%   |
| 10 | 105 | ADMINISTRATIVE                      | 4,423,583  | 255,067           | 129,761     | 3,988,028  | 305,794        | 93.1%    | 89.0%   |
| 10 | 135 | JUDICIAL                            | 5,879,750  | 314,647           | 53,030      | 4,546,609  | 1,280,112      | 78.2%    | 84.0%   |
| 10 | 140 | PUBLIC SAFETY                       | 12,141,964 | 835,907           | 293,030     | 10,628,795 | 1,220,140      | 90.0%    | 90.5%   |
| 10 | 145 | PUBLIC WORKS                        | 5,950,693  | 427,943           | 501,244     | 4,072,221  | 1,377,228      | 76.9%    | 90.7%   |
| 10 | 150 | <b>HEALTH &amp; SOCIAL SERVICES</b> | 1,180,201  | 122,000           | 84,424      | 882,002    | 213,776        | 81.9%    | 79.5%   |
| 10 | 160 | RECREATION & CULTURAL               | 2,646,898  | 175,194           | 66,859      | 2,297,809  | 282,230        | 89.3%    | 88.2%   |
| 10 | 175 | COMMUNITY DEVELOPMENT               | 577,980    | 42,537            | 315         | 491,835    | 85,830         | 85.2%    | 78.8%   |
| 10 | 180 | HUMAN SVCS (GRANT PROG)             | 486,530    | 8,637             | 72,016      | 229,895    | 184,619        | 62.1%    | 71.3%   |
| 10 | 190 | NON DEPARTMENTAL                    | 600,901    | 17,177            | 9,853       | 188,968    | 402,081        | 33.1%    | 38.4%   |
| 10 | 195 | DEBT SERVICE                        | 3,780,340  | 2,574,651         | -           | 3,815,390  | (35,050)       | 100.9%   | 99.7%   |
| 10 | 200 | OTHER USES                          | 22,626,652 | 1,797,200         | -           | 20,829,447 | 1,797,205      | 92.1%    | 93.7%   |
|    |     |                                     |            |                   |             |            |                |          |         |
|    |     | GENERAL FUND TOTAL                  | 60,497,493 | 6,584,583         | 1,213,528   | 52,148,174 | 7,135,791      | 88.2%    | 90.6%   |
| 25 | 250 | ECON. DEV. AUTHORITY                | 31,250     | -                 | -           | 5,500      | 25,750         | 17.6%    | 0.0%    |
| 30 | 300 | EMERGENCY RESPONSE                  | -          | 27,478            | 54,835      | 31,568     | (86,403)       | N/A      | N/A     |
| 40 | 420 | RECREATION ACTIVITIES               | 350,920    | 2,230             | 591         | 272,249    | 78,080         | 77.7%    | 93.4%   |
| 60 | 601 | GENERAL GOVERNMENT                  | 7,336,917  | 44,540            | 4,861,878   | 1,187,861  | 1,287,179      | 82.5%    | 73.6%   |
| 60 | 610 | RECREATIONAL FACILITIES             | 2,709,783  | 84,151            | 506,271     | 588,020    | 1,615,491      | 40.4%    | 64.8%   |
| 60 | 615 | EDUCATIONAL FACILITIES              | 6,173      | -                 | -           | 6,172      | 1              | 100.0%   | 104.6%  |
| 60 | 620 | STREETS & BRIDGES                   | 11,273,081 | 886,542           | 3,646,597   | 3,530,761  | 4,095,722      | 63.7%    | 54.5%   |
| 60 | 630 | UTILITY IMPROVEMENT                 | 1,815,742  | -                 | 57,429      | -          | 1,758,313      | 3.2%     | 3.4%    |
| 60 | 650 | STORMWATER PROJECTS                 | 505,380    | -                 | -           | -          | 505,380        | 0.0%     | 0.0%    |
| 75 | 750 | STORM WATER                         | 696,996    | 148,762           | 75,352      | 487,895    | 133,749        | 80.8%    | 47.1%   |
| 80 | 810 | UTILITIES                           | 6,127,547  | 628,431           | 510,335     | 4,894,384  | 722,828        | 88.2%    | 91.5%   |
|    |     | TOTAL, ALL EXPENDITURES             | 91,351,282 | 8,406,716         | 10,926,816  | 63,152,584 | 17,271,881     | 81.1%    | 81.1%   |



# City of Colonial Heights Quarterly Financial Report Top Six Revenues Through 5/31/20 (including Cigarette Taxes)

|    |      |                       | FY19       | FY 20      | MAY       | YEAR TO DATE | <b>AVAILABLE</b> | CURRENT  | PRIOR    |
|----|------|-----------------------|------------|------------|-----------|--------------|------------------|----------|----------|
| FD | ACCT | TITLE                 | ACTUAL     | BUDGET     | RECEIPTS  | RECEIPTS     | BALANCE          | YTD/ BUD | YTD/ BUD |
| 10 | 4101 | REAL ESTATE TAX       | 19,585,336 | 20,066,538 | 7,922,822 | 19,244,107   | 822,431          | 95.9%    | 99.6%    |
| 10 | 4203 | SALES & USE TAX       | 8,171,187  | 8,257,414  | 622,804   | 5,946,297    | 2,311,117        | 72.0%    | 78.4%    |
| 10 | 4205 | MEALS TAX             | 7,288,705  | 6,953,362  | 371,406   | 5,621,865    | 1,331,497        | 80.9%    | 85.5%    |
| 10 | 4301 | BUSINESS LICENSES     | 3,148,433  | 2,920,442  | 85,962    | 2,854,566    | 65,876           | 97.7%    | 108.2%   |
| 10 | 4112 | PERSONAL PROPERTY TAX | 3,071,044  | 2,601,250  | 178,837   | 1,472,553    | 1,128,697        | 56.6%    | 92.8%    |
| 10 | 4207 | LODGING TAX           | 1,235,791  | 1,280,483  | 25,390    | 863,092      | 417,391          | 67.4%    | 78.6%    |
| 10 | 4209 | CIGARETTE TAX         | 134,345    | 460,000    | 6,660     | 745,249      | (285,249)        | 162.0%   | N/A      |



### City of Colonial Heights Quarterly Financial Report Cash and Investments as of 5/31/20

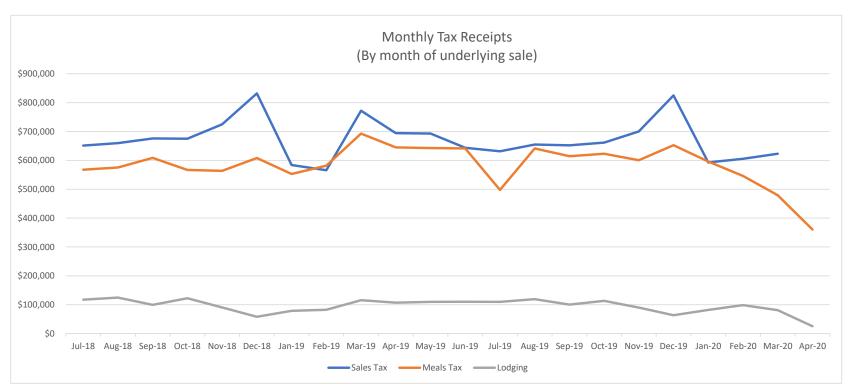
| Truist Checking    | \$ 2,326,117.41 |
|--------------------|-----------------|
| Truist EDA         | 124,880.75      |
| Truist EMS Deposit | 570,547.04      |
| LGIP               | 10,744,372.29   |
| SNAP               | 8,194,668.76    |

2016 GO Bonds 4,543,406.51 2018 Bond Proceeds 3,651,262.25

Total Cash and Investments \$ 21,960,586.25

#### Sales, Meals and Lodging Tax Monthly Receipts FY2019 and FY2020 Year To Date By Month of Underlying Sale

|             | July-18 | August-18 | September-18 | October-18 | November-18 | December-18 | January-19 | February-19 | March-19 | April-19 | May-19  | June-19 |
|-------------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|----------|---------|---------|
| Sales Tax   | 651,047 | 659,921   | 676,038      | 674,908    | 724,860     | 831,948     | 583,882    | 565,815     | 772,128  | 694,374  | 692,795 | 643,469 |
| Meals Tax   | 567,559 | 575,536   | 608,699      | 566,599    | 563,686     | 607,999     | 552,728    | 581,810     | 692,714  | 644,872  | 642,606 | 641,322 |
| Lodging Tax | 117,449 | 124,606   | 99,529       | 122,293    | 90,337      | 58,125      | 78,914     | 82,305      | 115,513  | 107,197  | 109,842 | 110,313 |
|             |         |           |              |            |             |             |            |             |          |          |         |         |
|             | July-19 | August-19 | September-19 | October-19 | November-19 | December-19 | January-20 | February-20 | March-20 | April-20 |         |         |
| Sales Tax   | 631,592 | 654,920   | 652,136      | 661,359    | 700,242     | 824,925     | 592,871    | 605,380     | 622,804  |          |         |         |
| Meals Tax   | 497,617 | 641,181   | 614,225      | 622,962    | 600,388     | 652,550     | 595,976    | 546,313     | 479,248  | 360,333  |         |         |
|             | 437,017 | 041,161   | 014,223      | 022,302    | 000,388     | 032,330     | 333,370    | 340,313     | 773,270  | 300,333  |         |         |



#### **General Fund Estimated Year End Results of Operations**

| Revenue                         | Budget     | Anticipated | Difference  | Notes          |  |              |  |
|---------------------------------|------------|-------------|-------------|----------------|--|--------------|--|
|                                 |            |             | <b>.</b>    |                |  |              |  |
| Property Taxes                  | 23,790,977 | 23,032,000  | •           | Collections in |  |              |  |
| Other Local Taxes               | 19,185,475 | 16,262,000  | • • • •     | Loss from CC   |  |              |  |
| Licenses & Permits              | 3,707,262  | 3,678,000   | • • •       | Loss in BPOL   |  |              |  |
| Fines & Forfeitures             | 375,077    | 272,000     |             | Reduction in   |  |              |  |
| Use of Money & Property         | 322,738    | 113,000     | •           |                | ax moved to IGR                              |              |  |
| Intergovernmental               | 7,243,100  | 7,446,000   | -           |                | ax moved to IGR                              |              |  |
| Charges for Services            | 2,577,996  | 2,537,300   |             |                | Transport, other misc.                       |              |  |
| Miscellaneous                   | 1,749,463  | 1,549,000   | •           | RRJA refund    |  |              |  |
| Use of Fund Balance             | 1,545,405  | -           | (1,545,405) | Anticipated ι  | use of Fund Balance                          |              |  |
|                                 | 60,497,493 | 54,889,300  |             |                |  |              |  |
| General Fund Revenue Shortfall  |            | (5,608,193) |             |                |  |              |  |
| Non-COVID "shortfalls"          |            |             |             | Anticipated (  | use of Fund Balance                          |              |  |
| Use of Fund Balance             |            | (1,545,405) |             |                |  |              |  |
| RRJA Transfer                   |            | (200,000)   |             | 581,958        | Original Appropriation, Transfer to CIP for: |              |  |
|                                 |            |             |             |                | Holly Ave/ Jamestown                         | 356,000      |  |
| COVID Shortfall                 |            | (3,862,788) |             |                | Gateway Phase II                             | 50,000       |  |
|                                 |            |             |             |                | Violet Bank                                  | 73,958       |  |
|                                 |            |             |             |                | City Hall HVAC                               | 72,000       |  |
| Expenditures                    |            |             |             |                | 911 Hardware Match                           | 30,000       |  |
| Salary Savings                  |            | 550,000     |             |                |  |              |  |
| Incarceration savings           |            | 550,000     |             | 539,946        | Prior year encumbrances (incl. pay           | vement pres) |  |
| Pavement Preservation           |            | 775,000     |             | 30,500         | Shepherd Stadium Improvements                |              |  |
| Existing Contingency            |            | 400,000     |             | 29,238         | Asset Forfeiture balance for Police          | e Vehicle    |  |
| Reduction in Transfer to School | ols        | 1,800,000   |             | 100,000        | Reserves for Pumper equipment                |              |  |
| Expenditure Hold                |            | 500,000     |             | 263,763        | Conduit Road/ Pavement Preserva              | ation        |  |
| CSA?                            |            | (200,000)   |             |                |  |              |  |
|                                 |            | •           | •           | 1,545,405      | Appropriated use of fund balance             |              |  |
| <b>Expenditure Savings</b>      |            | 4,375,000   | :           |                | =  |              |  |